



WE ARE HIRING

SALES MANAGER

REQUIREMENTS:

- Strong Communication Skills
- Sales Experience/Fresher
- Willing to work for sales for Long Term



SEND YOUR RESUME TO:
hr@funkydevelopers.com

MORE INFORMATION:
www.funkydevelopers.com

JOB DESCRIPTION

- Work with new inbound leads daily
- Communicate with clients daily and generate business from their requirements.
- Providing quotations based on their requirements
- Following up with clients for work requests.
- Creating bonds with clients and communicating regularly for new work.
- Client servicing and coordination with the production team for client requirements
- New & Old Payment Followups for clients via phone.
- Attending meetings online at clients' request.
- Attending meetings with personnel at client locations whenever required. Hence, one Must have a vehicle or Bike reimbursement will be provided on KMs from the office to visit the location and back
- Managing portfolio and service request
- Project Co-ordination
- Back office work occasionally.

MUST HAVE

- Good Command of English, Hindi & Gujarati Language.
- Must Read, write & explain things in the English Language.
- Ability to speak fluently & explain things with passion
- Bachelors or Masters degree.
- Basic Knowledge of what is Digital Marketing, Websites, SEO, and other branding terms.
- Bike or two-wheeler.

TIMINGS INSTRUCTIONS

- Timing Rules to be followed strictly
- Strict Punctuality on timing from 10:00 to 07:30
- Attendance will be taken sharp from 9:45 AM to 10:00 AM only. After that, the salary will be deducted and a penalty for half a day will be counted
- 12 Sick Leaves in a year.
- Supportive casual leaves when work is less



SALARY INSTRUCTIONS

- Salary Instructions as per salary structure
- Salary/Incentives to be paid from 1 to 10 dates after a month only.
- Leaves except unpaid leaves will be deducted on per day basis.
- 25% deposit salary will be taken and Deposit will be given after completion of 2 Years only.
- If left without notice and left in short term no salary will be paid



- Note: No Fees is taken for such an interview process.

Salary Structure

For Freshers

Duration	Title	Salary	Incentive	Deposit
First Month	Training	Only Incentive	5% on total sales	0
Next 3 Months	Stipend	4000 to 6000	5% on total sales	0
Next 24 Months	Contract	12000 to 18000	3% on total sales	25%

For Experience Candidates

Duration	Title	Salary	Incentive	Deposit
First Month	Probation	4000 to 6000	5% on total sales	0
Next 6 Months	Contract	13000 to 16000	5% on total sales	25%
24 Months	Contract	17000 to 25000	3% on total sales	25%

Petrol Expense only for client visit: will be given Extra

- Office Address: 330, RV Mall, Opp. Vatva Police Station, Reliance Trends Building, Vatva Road, Ahmedabad.
- Work is to be done in office premises only no work will be given in-house or work from home.

Interview Process

1. **Register** yourself on

<https://interview.hirelan.com/register>

2. Create your account & verify your email via the verification link.

3. Then log in and select "Sales representative."

4. After that Go to **Exams** > **Sales Exam**.

5. Answer all questions by segments and then **submit**

6. Complete the exam & you get the **results** instantly.

7. Based on the results we will conduct an **Interview**.

8. Another Final interview round.

9. If shortlisted, we will inform you soon in 7 days of the exam.